



## The Trusted Solution for Enterprise Secure File Transfer

# Application Brief: Replacing courier/overnight services

Large West Coast law firm uses Biscom Delivery Server to ensure client privacy and save on courier costs

### Profile: Law Firm

One of the largest law firms in the United States with more than 500 attorneys and nearly 50 offices in major metropolitan areas.

### The Challenge

The firm's challenge primarily focused on ensuring privacy protection of confidential client information. Multiple offices in different cities also presented a logistical problem - how to rollout a new solution across the enterprise.

The firm works closely with clients who handle such confidential employment information as social security numbers, birth certificates, and immigration forms. With recent increases in incidences of identity theft in the news, they required an electronic method of sending and receiving these documents. A solution that was better, faster, and more secure than courier-delivered hard copies.

Because the firm has so many offices across the United States, their challenge was even greater than most. They needed a solution they could deploy quickly and easily to the entire staff, not one that needed to be individually installed on each computer. Since their attorneys are across the country, the solution also needed to be self-explanatory.

The firm investigated multiple secure delivery products, and their research and testing led to the conclusion that Biscom Delivery Server (BDS) was the easiest-to-use, product available.

### The Solution

BDS is a clientless, Web-based secure file transfer solution that enables enterprise-class secure file transfer. Data transfer is secure, authenticated, and delivered directly from point-to-point. Integrated tracking and reporting capabilities provide a comprehensive

audit trail.

BDS allows the firm, and its clients, to easily send and receive data using 128-bit encryption, all from a simple Web-based interface. They don't need to be concerned with whether or not clients are already using the service since delivery recipients can self-register, at no cost, once they receive the files from their attorney. Clients also do not need to install any software on to their PCs; they just click a link within a regular email, and register and download their documents.

The firm and their clients no longer need to use a courier to send sensitive information. This is a cost savings to the firm, as well as their customers. It also saves time, since time is no longer spent compiling packages and waiting for delivery, and attorneys can also send important documents instantly while they work on a client's case.

### About Biscom, Inc.

Biscom Delivery Server is a division of Biscom with a focus on secure file transfer solutions; it solves the security, compliance, and file attachment problems common with email and FTP. Since 1986, Biscom has been enabling enterprise document delivery and workflow solutions for Fortune 1000 companies.

## BDS Benefits

- Send large files of any size or type
- Securely transfer sensitive information
- Eliminate FTP servers
- Reduce email attachments
- Track and audit all files
- Platform neutral - Windows, Linux, and Solaris
- Three-tier Services Orientated Architecture (SOA)
- Web-based interface
- Easy to use - reduces Help Desk calls
- Comprehensive APIs to extend and integrate with your existing applications
- NO proprietary hardware appliances required
- Scalable - integrate out of the box with your SAN or NAS
- 100% customizable - change the application to fit your corporate image